

I. Executive Summary

Executive Summary

Sector Overview

- As of 2025, the Global Human Resources Technology sector ("HR Tech") market is set to grow from \$40b in 2025 to \$63b by 2030, growing at a CAGR of 9.4%.
- Companies are moving towards integrated HR platforms with AIdriven tools like chatbots and predictive analytics to streamline tasks, forecast skill needs, and support agile decision-making.
- Responsible AI (RAI) practices—focused on trust, fairness, and transparency—are becoming essential for competitive advantage in HR tech adoption.

Q2 2025 Report Themes



The rise of remote and hybrid work continues to fuel demand for HR tech platforms that manage distributed teams, monitor productivity, and strengthen communication and collaboration.



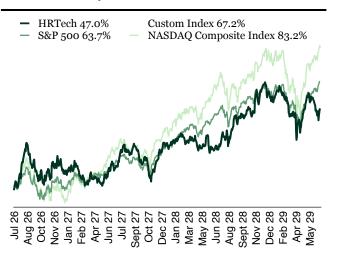
HR Tech M&A in Q2 2025 saw increased YoY deal flow with rising values, driven by large strategic bets on AI, talent management, and automation amid strong macro conditions.



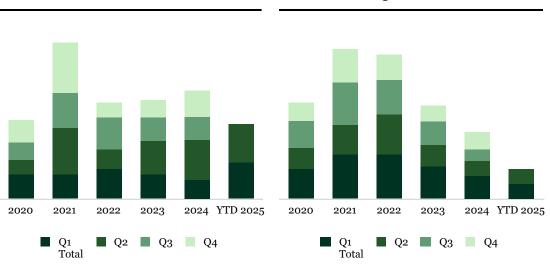
VC funding in HR Tech is recovering strongly, with emphasis on late-stage deals, AI-enabled growth models, setting the stage for sustainable expansion and innovation ahead.

Private Funding Transactions

HR Tech Companies Performance*

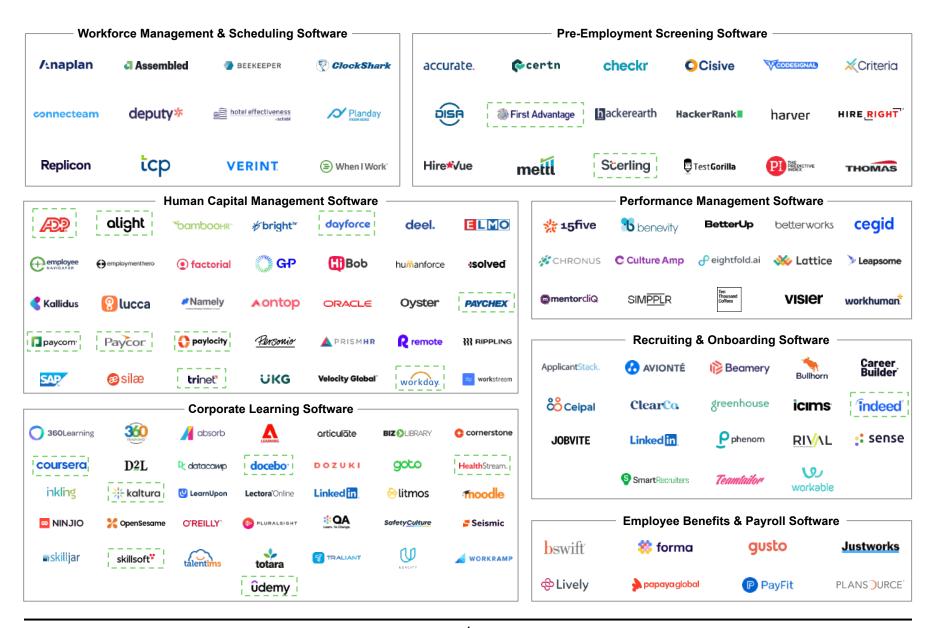


M&A Transactions



3

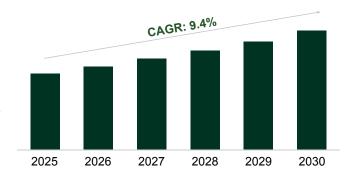
Select Key Players in HR Tech



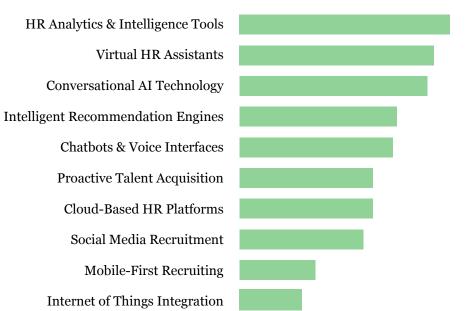
Industry Trends and Outlook (1/2)

Global HR Tech Market Size (\$b)

- The HR Tech market is rapidly growing in 2025, driven by AI tools that automate hiring, reviews, and career development.
- Organizations are shifting from fragmented HR systems to consolidated, interoperable platforms, enabling real-time analytics and agile decision-making.
- AI chatbots are streamlining HR tasks like onboarding and guidance, with 40% employee adoption expected by 2028.
- Predictive analytics and scenario planning will be critical to forecast skill needs and bridge gaps proactively.
- Trust, transparency, fairness, and accountability are critical for AI adoption, with Responsible AI (RAI) becoming a key competitive differentiator.



10 Most Relevant HR Tech Trends in the Upcoming Years



HR Analytics & Intelligence Tools (63%) are viewed as essential for driving data-based decisions and improving HR reporting workflows.



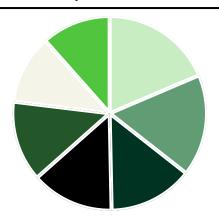
Virtual HR Assistants (58%) and Conversational AI (56%) are gaining relevance as companies focus on automating routine HR tasks and streamlining employee interactions.



Social Media Recruiting (37%) and **Mobile-First Recruiting (23%)** remain secondary priorities, as companies focus more on process automation than candidate acquisition transformation.

Industry Trends and Outlook (2/2)

Al in Talent Acquisition



- Writing Job Descriptions
- Chatbots for Candidate Engagement
- Resume Screening & Parsing
- Interview Scheduling
- Candidate Matching & Sorting
 Recruitment Marketing
- Predictive Analytics

- AI is increasingly being used to automate and streamline various recruitment tasks.
- 58% of respondents use AI for writing job descriptions, helping create consistent, inclusive, and engaging role descriptions.
- Resume screening and parsing (44%) helps simplify the initial shortlisting process.
- Interview scheduling (43%) and candidate sorting (42%) are also being supported by AI tools.
- These technologies enable talent acquisition teams to improve efficiency, enhance candidate engagement, and make more informed decisions.

Key Drivers of HR Tech Relevance in 2025



of organizations plan to **invest in HR technology** by 2025.

of employers are **prioritizing employee experience**, driving demand for HR tech that enables seamless and **engaging digital interactions.**

of HR leaders' time is strategic, underscoring the need for HR tech to automate operations and shift focus to business impact.

Why Responsible Al Matters in HR Tech

63% of HR professionals see data privacy as a top concern; embedding RAI builds trust and drives sustainable innovation.

70%



Explainability, Bias Mitigation, Accountability, Robustness, and Data Rights are critical for safe and ethical AI in HR.



Progressive organizations are adopting Responsible AI to ensure fairness, compliance, and long-term stakeholder trust. III. Capital Markets & Public Trading Data

Public Companies Performance (1/3)

Select HR Tech Public Companies Constituting the Public Index



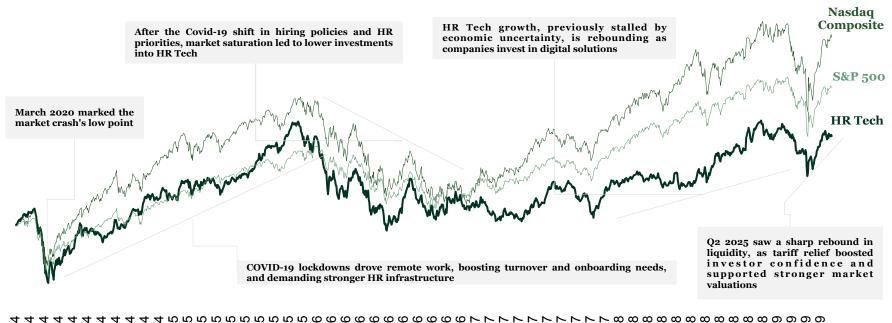
Q2 25 HR Tech Companies Performance



Public Companies Performance (2/3)

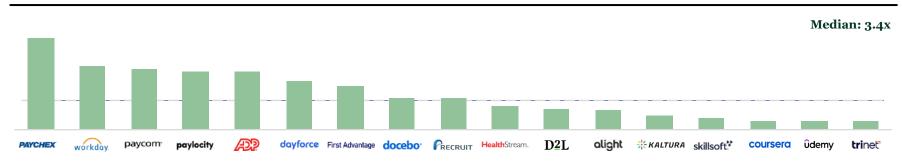
Q2 2025 saw a sharp rebound as tariff relief boosted investor confidence and supported stronger market valuations. The HR Tech sector recovered in line with the NASDAQ and S&P 500, supported by revived liquidity and growing AI-driven demand. Continued AI adoption and steady workforce investments are expected to sustain this momentum.

Index Growth	CY 24	Q2 24	Q2 25
HR Tech	23.8%	(3.2%)	2.6%
S&P 500	24.0%	4.1%	10.2%
NASDAQ Composite	30.8%	8.1%	16.7%

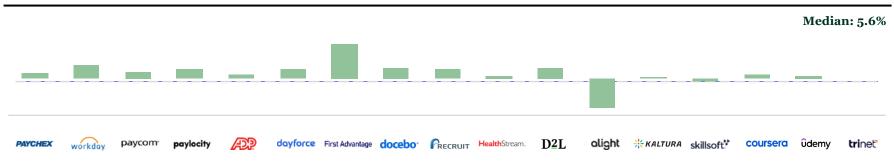


Public Companies Performance (3/3)

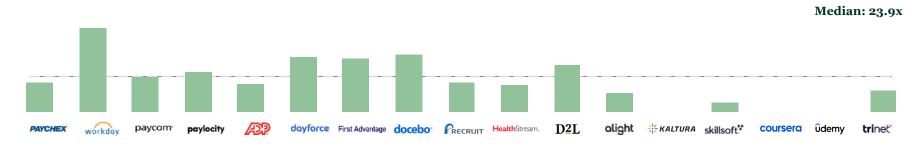
EV/Revenue (LTM)



Revenue Growth (LTM)



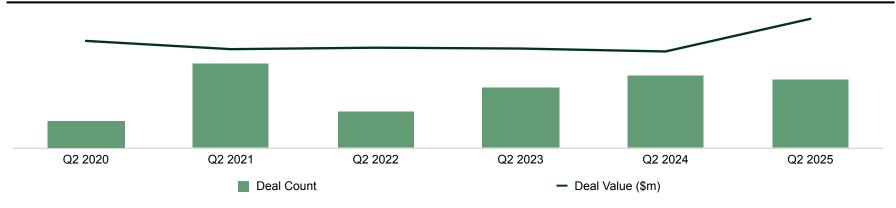
EV/EBITDA (LTM)



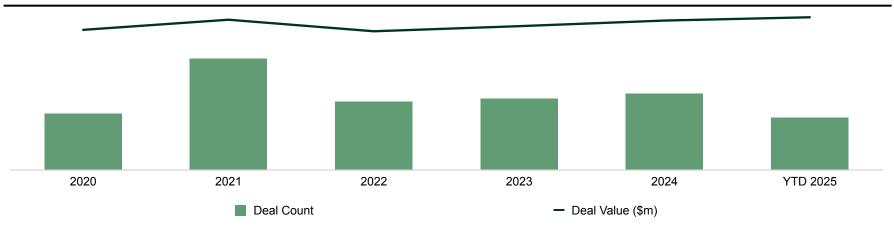
HR Tech M&A Activity (1/5)

HR Tech M&A activity remained strong in Q2 2025, with deal values increasing significantly. The market is seeing a clear shift toward larger, strategic acquisitions, particularly in AI-driven HR solutions, talent management, and workforce automation. Improved macroeconomic conditions, lower interest rates, and strong investor confidence are also fueling this trend. Strategics continue to pursue high-value transactions, signaling sustained consolidation momentum in HR Tech for the rest of 2025.

Historical Q2 M&A Summary



Annual M&A Summary



HR Tech M&A Activity (2/5)

Most Active Buyout Investors

			Active In	vestors from	Q1 2019 – Q2 2	2025				
Company Name	Investor Type	# of New Investments				Notable Inves	tments			
K1 INVESTMENT MANAGEMENT	PE/Buyout	10	₩ athletenetwork*	canvas	ClockShark	InFlight	Jazz hr	JOBVITE	LEVER	talentegy
# HgT	PE/Buyout	8	apex 	assurehire	LARA	Mineral	talentReef	Trakstar	swipeclock	OMICRON
S PROVIDENCE EQUITY PARTNERS	PE/Buyout	7	Aladtec*	ABS ATAS BUSINESS SOLUTIONS, INC.	complí. 🕰	tenstreet	Humanity*	WhenToWork	₹ DriverReact	h
STONE POINT CAPITAL	PE/Buyout	7	allsynx	⊗ businessolver	CertiPay	MBO partners	▲ PRISM HR	utmost	e <mark>x</mark> ecu pay .	
THE CARLYLE GROUP	PE/Buyout	5	Allyo	ENGAGE TALENT	Hire≭Vue	Insurance Solutions OMPLOYEE BEHEFITS SPECIALISTS	Modern Hire			
CLEARLAKE	PE/Buyout	5	cornerstone	AVESTA	HealthcareSource	sumtotal	⇔ SkyHive			
JMI	PE/Buyout	5	Ascentis	O dotin	ease	optimum	③ shiftboard			
NOBLE ROCK	PE/Buyout	4	assurehire	Mineral	talentReef					
Blackstone	PE/Buyout	3	Ascentis	optimum	~personify					

HR Tech M&A Activity (4/5)

Date	Target	Buyer	Sub-Sector	Deal Size	EV/Revenue	Target Description
30-Jun	• primepay	CoAdvantage°	Employee Benefits & Payroll Software	Undisclosed	Undisclosed	 Developer of HR platform offering payroll, benefits, workforce management, tax filing, and compliance services.
24-Jun	⋒ athletenetwork*	gravyty	Performance Management Software	Undisclosed	Undisclosed	 Developer of a career transition platform helping athletes' network, find jobs, build careers, and connect with employers.
24-Jun	⊕ ТОРІА	B W R I V E R	Human Capital Management Software	Undisclosed	Undisclosed	 Developer of a global talent mobility platform helping HR teams manage employee relocation, compliance, payroll, and mobility processes.
12-Jun	мво partners	beeline [,]	Workforce Management & Scheduling Software	Undisclosed	Undisclosed	 Provider of workforce services helping enterprises manage contract talent acquisition, onboarding, payments, compliance, and project-based engagements.
11-Jun	©CultureWise	Persistently	Performance Management Software	Undisclosed	Undisclosed	 Developer of software helping small businesses build workplace culture to boost employee engagement, performance, and retention.
3-Jun	Al HeadHunter	ЕНЛУЕ	Recruiting & Onboarding Software	\$2.7m	Undisclosed	 Developer of AI recruitment platform automating candidate sourcing, resume screening, ranking, and interview scheduling.
1-Jun	배바 HR Signal	≦ Enrich Layer	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Developer of AI platform for sourcing candidates, predicting interest, and improving talent development and retention.
30-Мау	⊕ shiftboard	UKG	Workforce Management & Scheduling Software	Undisclosed	Undisclosed	 Developer of scheduling software helping businesses optimize shifts, track attendance, and manage hourly workforce communications.
22-May	Sports Recruits	IMG	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Operator of recruiting platform connecting student-athletes, clubs, events, and college coaches for athletic recruitment.

HR Tech M&A Activity (4/5)

Date	Target	Buyer	Sub-Sector	Deal Size	EV/Revenue	Target Description
15-May	decisionwise	•tma* Laket conputy	Performance Management Software	Undisclosed	Undisclosed	 Developer of consultancy platform providing assessments and feedback to improve individual and organizational performance and culture.
13-May	Ľ Lanteria°	substrate A	Human Capital Management Software	\$2m	Undisclosed	 Developer of SharePoint-based HR platform for onboarding, performance management, talent acquisition, and learning.
6-May	TINTEGRITY LOCUMS AN ALL STAR COMPANY	A ALL STAR	Human Capital Management Software	Undisclosed	Undisclosed	 Developer of a human resource analytics platform designed to help companies gain insights from employee data.
6-May	Turning Point	Ascentria	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Provider of HR and recruiting services offering executive search, talent mapping, and fractional HR solutions globally.
1-May	Web3.Career	₿ bondex [™]	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Operator of a crypto-focused job board platform offering jobs, internships, and recruitment-related information services.
30-Apr	פואי	TRAINING*	Performance Management Software	Undisclosed	Undisclosed	 Developer of LMS platform providing frontline employee training, onboarding, compliance modules, and career development programs.
29-Apr	LARĄ	≫ VISMA	Performance Management Software	Undisclosed	Undisclosed	 Developer of AI assistant helping HR teams automate tasks, monitor engagement, and reduce operational workload.
23-Apr	<mark>Gő</mark> Co	INTUIT	Human Capital Management Software	Undisclosed	Undisclosed	 Developer of HR platform for SMBs integrating payroll, benefits, compliance, onboarding, and workflow automation tools.
23-Apr	WORK	WORK ST=P	Performance Management Software	Undisclosed	Undisclosed	 Developer of feedback platform using analytics to help employers retain frontline workers and prioritize real-time feedback.

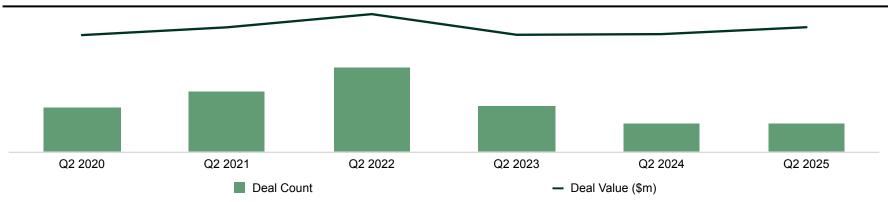
HR Tech M&A Activity (5/5)

Date	Target	Buyer	Sub-Sector	Deal Size	EV/Revenue	Target Description
17-Apr	• truework	checkr	Pre-Employment Screening Software	Undisclosed	Undisclosed	 Developer of API platform automating income and employment verifications for lenders and background checks.
14-Apr	PYRAMID	FALX PCAPITAL	Workforce Management & Scheduling Software	Undisclosed	Undisclosed	 Supplier of timekeeping products including time clocks, attendance software, and synchronized wall clock systems.
10-Apr	Paycor	PAYCHEX	Human Capital Management Software	\$4,200m	5.8x	 Provider of SaaS-based payroll and HCM solutions including talent management and time tracking tools.
9-Apr	Amcheck*	G&A Partners Time to grow.	Human Capital Management Software	Undisclosed	Undisclosed	 Provider of HR software offering payroll, time tracking, benefits enrollment, applicant tracking, and HR services.
1-Apr	Test Assure	THE BRYDON GROUP	Employee Benefits & Payroll Software	Undisclosed	Undisclosed	 Developer of payroll compliance platform automating testing, integrating with workforce systems, and ensuring regulatory adherence.
			Median	\$2.7m	5.8x	

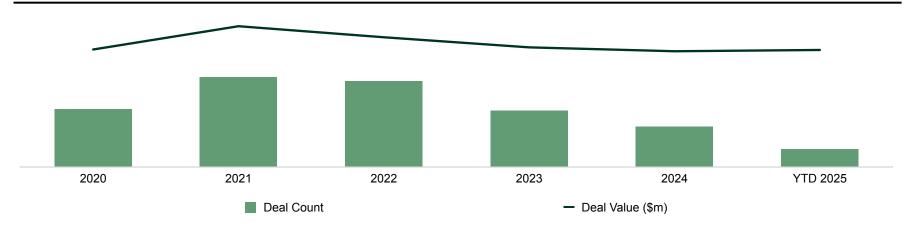
HR Tech Investment Activity (1/6)

HR Tech investment remained resilient in Q2, though investor discipline intensified. Venture capital focused on proven, AI-enabled platforms, favoring scale over experimentation. Private equity activity stayed robust and strategic acquisitions targeted operational efficiency and recurring revenue. While economic caution tempered some deal flow, HR Tech continues to attract capital selectively, with investors prioritizing impact, potential, and long-term enterprise value.

Historical Q2 Financing Summary



Annual Financing Summary



HR Tech Investment Activity (2/6)

Most Active Minority Investors

	Active Investors from Q2 2019 – Q2 2025											
Company Name	Investor Type	# of New Investments				Notable I	nvestments					
Gaingels 🥼	Venture Capital	46	Ashby	CONFIRM	datapeople	Holly	Mogul	movo	пожж	The SWarm		
People Tech	Venture Capital	35	Ashby	chezie	chronically capable	eqtble	mosey	MÔVE UP	openroute service	<mark>✓</mark> Twill		
Alumni Ventures	Venture Capital	33	ASSEMBLY	BACON	bolster	Humanly	levee	revelio labs	TransCrupts	VEROSKILLS		
FOUNDERS FUND	Venture Capital	25	Dover	Lattice	Onaroll	RIPPLING	Searchlight	Seso Seso	traba	workstream		
SOMA CAPITAL	Venture Capital	22	5 FIRSTWORK	Hammr	M-MERCOR	Nayya	=paraform	⊘remoteBase.	Simplify	workstream		
PSCM HIGHT THE CAPITAL MANACEMENT, LLC	Venture Capital	20	APPRENTICESHIP AMERICA	3 CLAYHR	DEVPLAN SETA	HIREME	ากาJulius	Qualifi	w e rkberry	W iseful		
Accel	Venture Capital	19	checkr	♥ Gem	gloat	knoetic	ModernLoop	R remote	\$\ Searchlight	5 UpSmith		
SemperVirens 📤	Venture Capital	19	Ashby	7 finch	≅ fo∪ntain	karat^	🌣 MATHISON	Nayya	∦ salsa	□ take2		
TIGERGLOBAL	Venture Capital	18	 ✓CROSSCHQ	Dover	karat^	⋙ Lattice	▲ontop	🍌 papaya global	wellfound:	Wizehire.		

HR Tech Investment Activity (3/6)

Date	Target	Investor	Sub-Sector	Deal Size	EV/Revenue	Target Description
25-Jun	n iural	MARATHON PARTNERS EQUITY MANAGEMENT, LLC	Employee Benefits & Payroll Software	\$31m	Undisclosed	 Provider of a global payroll and compliance platform that helps companies hire contractors, manage taxes, and reduce legal risks.
24-Jun	🔯 Jobright	Translink	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Developer of an AI-powered job search platform that uses machine learning to match candidates with relevant roles based on their skills and experience.
16-Jun	⊗ WorkWhile	RETHINK IMPACT	Workforce Management & Scheduling Software	\$22m	Undisclosed	 Provider of a contract labor platform that matches pre-screened workers to shifts based on skills, location, and availability, helping employers scale their workforce flexibly.
10-Jun	arcos	🔀 BainCapital	Workforce Management & Scheduling Software	Undisclosed	Undisclosed	 Developer of a field workforce management platform for utilities, helping organizations plan, respond, and restore services efficiently during both routine operations and outages.
9-Jun	gusto	TEACHERS' VENTURE GROWTH	Employee Benefits & Payroll Software	Undisclosed	Undisclosed	 Provider of a cloud-based payroll and HR platform offering benefits administration, time tracking, and team management tools for small businesses.
1-Jun	⊗ GRAYSCALE	Conductor Capital ENERGY FOR LIFE	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Developer of a frontline engagement platform that streamlines high-volume hiring and employee management through ATS and HRIS integration.
1-Jun	Neopolis	ARC Are Papid Management Are Statements	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Provider of an AI-driven career matching platform that delivers personalized job recommendations and guidance through a virtual assistant.
1-Jun	○ VoiceOS	Y Combinator	Human Capital Management Software	<\$10m	Undisclosed	 Developer of an AI-powered voice interview platform that automates large-scale frontline hiring with real-time interviews, ATS integration, and data-driven candidate insights.
27-May	● Spott	Base ¹⁰	Human Capital Management Software	<\$10m	Undisclosed	 Developer of an AI-native recruitment platform for staffing firms, combining ATS, CRM, and AI agents to automate operations and boost efficiency.
21-May	<i>flo</i> recruit	LiveOak VENTURES MV MONETA	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Developer of recruiting event management software that supports virtual interview events, helping law firms scale college recruiting and hire top candidates.

HR Tech Investment Activity (4/6)

Date	Target	Investor	Sub-Sector	Deal Size	EV/Revenue	Target Description
20- May	≪ awardco	6 SIXTH GENERAL ® CATALYST SPECTRUM EQUITY	Employee Benefits & Payroll Software	\$165m	Undisclosed	 Developer of an employee recognition platform offering customizable programs and rewards to boost engagement, automate anniversaries, and foster a positive workplace culture.
20-May	leadr	€ 2 Cubit Capital	Performance Management Software	\$11m	Undisclosed	 Developer of people management software that delivers personalized learning, peer feedback, and recognition tools to develop leaders and strengthen team relationships.
19-May	III teleskope	SEVA	Pre-Employment Screening Software	Undisclosed	Undisclosed	 Developer of an employee administration platform unifying ERG management, communications, HR issue resolution, and well- being tools to empower internal communities and culture.
14-May	⋒ miter	BESSEMER VERTURE PARTSURA COATUE	Workforce Management & Scheduling Software	\$23m	Undisclosed	 Operator of a payroll compliance platform for the construction industry, automating time tracking, wage deposits, certified reports, and union reporting to streamline payroll.
13-May	TransCrypts	EVERY CALIFORNIA FUNDOVITOR	Employee Benefits & Payroll Software	\$19m	Undisclosed	 Developer of a blockchain-based record management platform that automates employment and income verifications, helping HR teams save time and stay compliant.
9-May	<u> </u>	FLORIDA ATLANTIC UNIVERSITY	Employee Benefits & Payroll Software	Undisclosed	Undisclosed	 Operator of a data-driven hiring platform matching candidates with employers, supported by an affiliate program and hiring resources for better recruitment outcomes.
8-May	Espresa	CLE∧R.	Human Capital Management Software	\$22m	Undisclosed	 Developer of an employee experience platform providing flexible, inclusive global benefits like lifestyle spending, well-being, recognition, and community to boost engagement.
7-May	Humanly		Recruiting & Onboarding Software	<\$10m	Undisclosed	 Developer of an AI-based hiring platform for screening and scheduling, qualifying candidates and answering questions to boost conversion and save recruiter time.
7-May	#PROTIV	© Las Olas ♦ EARLY LIGHT lightbank	Performance Management Software	<\$10m	Undisclosed	 Developer of compensation management software that ties productivity to pay, manages incentives, and integrates with payroll to control labor costs and retain workers.
6-May	}}} RIPPLING	GIL	Human Capital Management Software	\$460m	Undisclosed	 Developer of a workforce management platform that automates onboarding, offboarding, payroll, and admin tasks to eliminate manual work and streamline operations.

HR Tech Investment Activity (5/6)

Date	Target	Investor	Sub-Sector	Deal Size	EV/Revenue	Target Description
1-May	Boome(ang	HAWKTAIL	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Developer of an enterprise platform that streamlines employee lifecycle management and social networking to help HR teams fill roles faster and reduce costs.
1-May	🦺 Brix	Mento vo	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Developer of AI project management software connecting tech talent with global companies to optimize hiring, boost productivity, and support hybrid work.
1-May	fırstup	REALIZATION CAPITAL PARTNERS	Employee Engagement & Recognition Software	Undisclosed	Undisclosed	 Developer of an employee communication and engagement platform that personalizes messaging to connect, align, and mobilize workers efficiently.
1-May	Pioneers	TheMount Fund	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Provider of AI-powered recruitment services that automate resume screening, virtual interviews, and compliance to reduce bias and streamline hiring.
29-Apr	nectar	PEAKSPAN	Employee Engagement & Recognition Software	\$23m	Undisclosed	 Developer of a culture platform offering recognition programs, milestone tracking, and internal comms tools to boost engagement and reduce turnover.
29-Apr	Prentus	A inventum ventures	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Operator of a job search platform for tech career changers, offering community support, crowdsourced advice, and curated job listings.
24-Apr	▼ Ravenna	khosla ventures Modrona Founders' Co-op.	Recruiting & Onboarding Software	\$15m	Undisclosed	 Developer of an AI-powered internal support platform that automates help desk tasks, onboarding, and approvals to improve virtual workspace efficiency.
22-Apr	HelloSky [®] >	CALDWELL PARTNERS Crue Capital Bartners HSV HUNT SCANLON VENTURES	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Developer of an AI-driven human capital intelligence platform combining behavioral analytics and relationship mapping to predict talent trends and retention risks.
22-Apr	moblyze	Garreth Wood Shane Corstorphine	Performance Management Software	<\$10m	Undisclosed	 Developer of an app-based talent marketplace connecting energy workers with on-demand jobs, letting them customize preferences and find tailored roles.
22-Apr	Ø salsa	ALTOS VENTURES	Employee Benefits & Payroll Software	\$20m	Undisclosed	 Developer of a payroll infrastructure platform providing APIs to build custom payroll products, embed workflows, and ensure compliance.

HR Tech Investment Activity (6/6)

Date	Target	Investor	Sub-Sector	Deal Size	EV/Revenue	Target Description
22-Apr	WORK ST<i>≣</i>P	LEVEL EQUITY	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Developer of AI-powered employee engagement software for large frontline workforces, giving HR leaders real-time insights and built-in comms tools.
11-Apr	& ROCK ED	FM CAPITAL	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Developer of a workforce development platform for the automotive sector, offering micro-learning, gamified training, and mobile skill assessments.
9-Apr	14cp	M C PARTAKER	Human Capital Management Software	Undisclosed	Undisclosed	 Operator of a human capital research firm providing workforce planning, analytics, performance management, and L&D to help clients stay competitive.
8-Apr	💥 logistiview	GRAINGER.	Workforce Management & Scheduling Software	<\$10m	Undisclosed	 Developer of management software using AI, computer vision, and AR to boost frontline productivity with intuitive tasks and collaborative robotics.
1-Apr	intern Guys	WOLF POINT	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Developer of an internship platform helping students find, apply for, and manage internships with profiles, search tools, and task tracking.
1-Apr	LeadFoot HR	gener8tor	Human Capital Management Software	Undisclosed	Undisclosed	 Developer of HR and operations management tools for the automotive service industry, currently operating in stealth mode.
1-Apr	pente	Harlem Capital	Recruiting & Onboarding Software	<\$10m	Undisclosed	 Operator of a talent marketplace connecting US companies with qualified Latin workers, ensuring candidate fit without manual screening.
1-Apr	puck	FLEX	Recruiting & Onboarding Software	Undisclosed	Undisclosed	 Operator of an employer branding and candidate engagement platform using short videos to help job seekers showcase skills and stand out.

IV. Vista Point Advisors Overview & Credentials

A Truly Unconflicted Approach

Vista Point Advisors is the leading sell-side investment bank exclusively focused on M&A and capital raising for founder-led software and internet companies.

- Focus on Founder-Led, minimally-funded businesses
- Unconflicted advice:exclusively a sell-side advisor
- Software and Internet domain expertise

VPA Key Metrics

126

TRANSACTIONS

22

INVESTMENT BANKERS

27%

CROSS BORDER DEALS

\$25 - \$500M

TRANSACTION SIZE RANGE

\$9.0Bn

TOTAL ENTERPRISE VALUE

14+ Years

SENIOR BANKER TENURE

100%

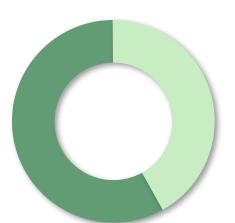
SELL-SIDE TRANSACTIONS

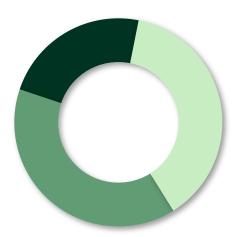
1,600+

LOIs RECEIVED

900+

BUYER RELATIONSHIPS





Leading Advisor to Middle Market SaaS Companies

In the past 4 years, here are our results:

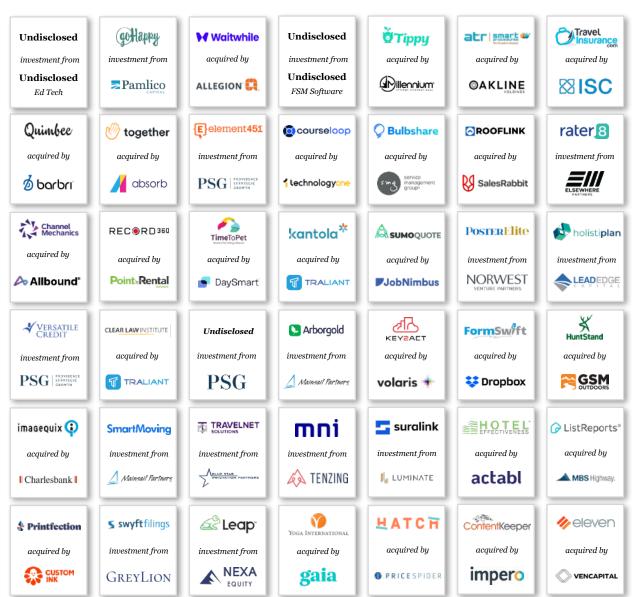
49
CLOSED TRANSACTIONS

\$4.1B

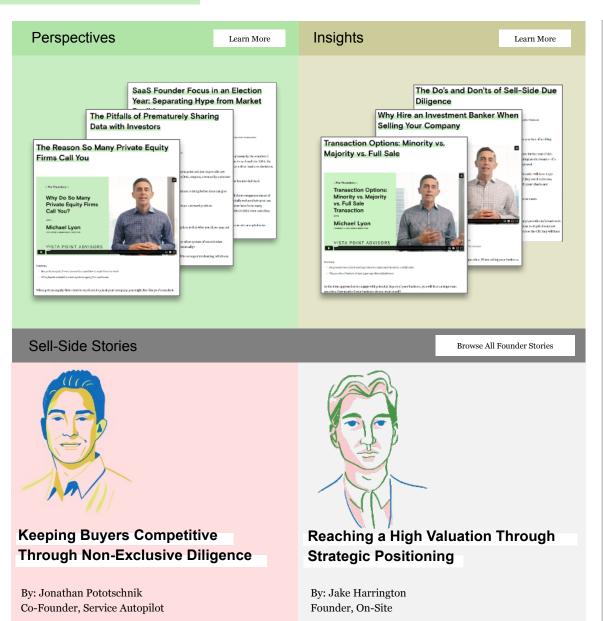
ENTERPRISE VALUE

8.8x

AVG. ARR MULTIPLE



For Founders





Learn what every technology founder needs to know as they grow their business towards an eventual M&A transaction.

In this podcast, Mike Lyon from Vista Point Advisors chats with tech founders and the VPA team to address questions like:

- What is the process for selling a software or internet business?
- What drives the valuation of a SaaS business?
- What are my different transactions options?
- And more



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Software & Internet M&A Advisory

Founder-Led Focus

Unconflicted Advice

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